

For immediate release

Kobelco Construction Machinery appoints new Finnish dealer

Kobelco Construction Machinery Europe B.V. (KCME) is pleased to announce the continued expansion of its European dealer network with the appointment of KH-Koneet Oy as authorised Kobelco dealer partner. KH-Koneet Oy joined the Kobelco network on 1st September 2017 and will have to improve the contribution of Keh also systematic approach.

help to improve the servicing of Kobelco customers across Finland.

KH-Koneet Oy (the group) has been in operation since 1996. Founded by brothers Teppo and Timo Sakari, and Kari Salo, the trio has more than 30 years' construction machinery sales experience. KH-Koneet Oy specialises in the machinery business and will offer the full Kobelco product range

as well as spare parts and service.

Teppo Sakari, Chief Executive Officer of KH-Koneet Oy said: "Kobelco's excavators are an excellent addition to KH-Koneet's existing product portfolio. The partnership with Kobelco Construction Machinery enables us to serve a larger customer base as well as offer a broader product range to our existing customers. Kobelco is a highly regarded brand in Finland and we're proud to be the

authorised dealer partner in Finland.

Philippe Le Bourhis, General Manager EU Maghreb Russia CIS Sales & Field Marketing Department, commented on the latest dealer agreements: "Finland is historically an important country for Kobelco and we are delighted to welcome KH-Koneet Oy as our new authorised dealer partner. The combination of KH-Koneet's experienced staff, excellent reputation and positive drive

will ensure a successful partnership in the Finnish market."

The continued expansion of authorised Kobelco dealers underlines Kobelco Construction Machinery's long-term commitment to Europe. A full and easy to view list of the complete European Kobelco dealer network is available via our Dealer Locator on the official Kobelco Construction Machinery Europe B.V. website. For details please visit www.kobelco-europe.com

Ends

For media enquiries, please contact RBP on +44 1652 680060 or email kobelco@rbpagency.com

Notes to editors

About Kobelco

Kobelco Construction Machinery Europe B.V. is wholly owned by Kobelco Construction Machinery Co., Ltd. Japan. The European Headquarters were re-established in Almere, The Netherlands in 2013 and include the sales and marketing function for Europe, Russia-CIS and Maghreb. A modern parts warehouse supports aftersales service across the region.

Kobelco is dedicated to sales and services of crawler excavators from 1t to 50t. The Japanese manufacturer is well-known worldwide as a leading excavator specialist. Kobelco machines are highly-regarded for their advanced technology, including an innovative noise and dust reduction system, advanced hydraulic circuitry for power and superior fuel efficiency.

